



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

Technical Sales Representative

Area: Beijing and surrounding areas

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Developing sales through existing and new customers by giving them technical advices on our products for timber construction and safety systems
- Consulting activity for our customers on site
- Assisting designing for our customers' projects
- Handling sales transactions
- Follow the overdues, outstanding and credit recovery
- Follow up with clients and prospects
- Presence at marketing events and timber sector exhibitions
- Commercial development in new areas
- Market analysis for long term establishment in the area

THE FUNDAMENT OF YOUR CAREER:

- At least two years' experience in sales
- Experience with building materials
- Experience in passive house and wood construction industry is preferable
- Ability to work under pressure and availability to take frequently business trips
- Good knowledge of Chinese (Mandarin) and English (both in written and oral)
- Willingness to travel in other areas in China and from time to time overseas
- Valid driving license
- Living in Beijing area is preferred

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment and various other benefits.

We will accept only CVs in English

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We are Rothoblaas. And you?

Send us your application: jobs@rothoblaas.com

