



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for a:

Technical Sales Representative

New Zealand – North Island

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Establish, develop and maintain business relationships with current and prospective customers in timber-building sector
- Explain or demonstrate products, actively propose new products and educate customers about function, utility and benefits of Rothoblaas products
- Provide advice and technical support to customers, engineers and architects
- Organize your customer visits and independently plan your tours
- Elaborate clear and effective proposals/quotations for customers and follow up
- Ensure a high level of customer satisfaction by identifying and resolving customer challenges and timely resolution of customer complaints and problems
- Develop strong relationships with key stakeholders and influencers and promote our brand by participating in fairs

THE FUNDAMENT OF YOUR CAREER:

- Technical understanding or sales experience with technical products
- Ideally commercial / technical experience, preferably in construction
- High level of motivation and ability to work independently
- Good communication, negotiation and organization skills
- Willingness to travel within New Zealand and occasionally to the HQs in Italy
- Valid driving licence

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, company car and various other benefits.

We are Rothoblaas. And you?

Send us your application:

jobs@rothoblaas.com

