



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit, supporting our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

## Technical Sales Representative

Brazil: Minas Gerais

### WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Establish, develop and maintain business relationships with current and prospective customers
- Take part in trade shows and visit construction sites
- Provide advice and technical support to customers on our products for timber construction and fall protection systems
- Independently organize customer visits and plan your trips
- Active collaboration with colleagues and supervisors

### THE FUNDAMENT OF YOUR CAREER:

- Technical understanding or sales experience with technical products (preferably in the area of wood construction and/or fall protection systems)
- Customer orientation, with good communication, negotiation, and organization skills
- Capacity to absorb technical concepts and willingness to learn
- Good level of one of the following languages: Italian, Spanish or English
- Willingness to travel within the indicated regions
- Valid driving licence

### WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, corporate events and various other benefits.

### We are Rothoblaas. And you?

Send us your application: [jobs@rothoblaas.com](mailto:jobs@rothoblaas.com)

*(Kindly note that only English applications will be considered)*

