



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

Technical Sales Representative

Area: Lisbona, Setubal, Leiria, Coimbra, Santarem

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Maintaining relationships with current clients and attracting new clients
- Providing advice and technical support on our products for timber construction and fall protection systems
- Consulting activity for our customers on site
- On-site monitoring of our clients' projects
- Focusing on the customer satisfaction during the entire sales process
- Following the overdues, outstanding and credit recovery

THE FUNDAMENT OF YOUR CAREER:

- Customer orientation
- Knowledge in B2B negotiation methods
- Sales experience or technical background
- Interest in Wood Construction sector (preferably)
- Portuguese native language and good level of English and/or Spanish
- Willingness to travel to our Headquarters in Italy (for training)

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, a company car, corporate events and various other benefits.

We are Rothoblaas. And you?

Send us your application: job@rothoblaas.com

