



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

Outside Technical Product Representative

Philadelphia

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Establish, develop and maintain business relationships with current and prospective customers
- Consulting activity for our customers on site
- Provide advice and technical support to customers and business partners on our products for timber construction
- Follow the overdue, outstanding and credit recovery
- Organize your customer visits and independently plan your tours
- Visit planners, construction management offices, engineers and architects and take part in trade fairs

THE FUNDAMENT OF YOUR CAREER:

- Sales experience and technical background (experience in timber or high-performance building industry is a plus)
- Being customer oriented, with good communication, negotiation and organization skills
- Capacity to absorb technical concepts and willingness to learn
- Fluent written and spoken English
- Valid driving licence
- Willingness to travel within the dedicated area and occasionally to other states or abroad

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, a company car, corporate events and various other benefits.

We are Rothoblaas. And you?

Send us your application: jobs@rothoblaas.com

