



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

Technical Sales Representative

AREA: Western Cape

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Establish, develop and maintain business relationships with current and prospective customers
- Visit builders, retailers, engineers, architects, and other project stakeholders
- Provide advice and technical support to customers, engineers, architects
- Take part in trade shows and visit construction sites
- Independently organize customer visits and plan your trips
- Market analysis for long term establishment in the area
- Active collaboration with colleagues and supervisors

THE FUNDAMENT OF YOUR CAREER:

- Customer orientation, with good communication, negotiation, and organization skills
- Sales experience or technical background in timber or high-end home construction or in working at heights is a plus
- Capacity to absorb technical concepts and willingness to learn
- Fluent written and spoken English and Afrikaans
- Valid driving licence and access to a vehicle
- Willingness to travel in long distances within South Africa and internationally
- Ideally based in Cape Town

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We have fun and are successful too
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, corporate events and various other benefits.

We are Rothoblaas. And you?

Send us your application: jobs@rothoblaas.com

