



We are a team of more than 500 co-workers in over 50 countries. We develop innovative, sustainable and future-oriented products and services for timber building and safety systems. We are a family business that works on a global level, with an alpine heart and an international spirit. We support our customers wherever they need us.

To strengthen our team, we are looking for (m/f):

Technical Sales Consultant

Area: Thailand, Myanmar, Vietnam, Cambodia, Laos
With initial focus on Bangkok

WHAT WILL YOU BUILD YOUR SUCCESS ON:

- Develop sales through existing and new customers by giving them technical advice on our products for timber construction and safety systems
- Assist and handle any request from customers on site
- Connect our customers and technical support in headquarters for our customers' projects
- Handle sales transactions and logistics issues
- Follow the overdues, outstanding and credit recovery
- Follow up with clients and prospects
- Be present at marketing events, timber and safety sector exhibitions
- Do customer trainings and visits
- Analyze and develop the market for long term establishment in the area

THE FUNDAMENT OF YOUR CAREER:

- Experience in sales, especially in construction sector is an advantage
- Good knowledge of Thai and English (both written and oral)
- Knowledge about timber construction sector is an advantage
- Knowledge of safety systems for working at height is an advantage
- Willingness to travel in other areas in Thailand and from time to time to Myanmar, Vietnam, Cambodia, Laos
- Willingness to travel to our HQ when required
- Valid driving license and own car
- Preferably Freelancer
- Preferably living in Bangkok area

WHY YOU SHOULD JOIN US:

- We are international and curious about the unknown
- We live in an energetic, dynamic, lively and unconventional environment
- We have the constant opportunity to experiment and improve
- We give our best to guarantee a sustainable lifestyle in a positive and supportive environment

Moreover, you'll find an in-depth training, a modern work equipment, full reimbursement of travel expenses and various other benefits.

We will accept only CVs in English

We are Rothoblaas. And you?

Send us your application!

